



William F. Middleton, SMA

Vice President – Lime Energy

SUMMARY

Mr. Middleton has 30 years of experience in the energy efficiency industry, nationally and internationally. Bill is currently the Vice President for the Midwest and is directly responsible for National Account business development to the private/public sector and Energy Service Companies for Lime Energy.

PROFESSIONAL EXPERIENCE

2009 – Present	Lime Energy <i>Vice President</i>
2006 – 2009	Ingersoll Rand - Trane <i>Sales Manager</i>
1987 – 2006	Siemens <i>National Business Development Manager</i> <i>Account Executive</i>
1981 - 1987	Johnson Controls <i>Account Executive</i>

EDUCATION

Mechanical Engineering – Milwaukee School of Engineering

BOMI SMA and Instructor of Building Design and Operations – RPA, Subject Matter Expert: Miller Heimens – Strategic Selling and Large Account Management Program, Huthwaite – SPIN Selling, Critical Environments and Building Automation/Energy Management Solutions and Strategic Service Sales

Lime Energy is a leading provider of energy efficiency and renewable energy design/build solutions. The Company performs energy efficiency engineering and consulting as well as the development and implementation of energy efficient lighting, HVAC, water, weatherization, and renewable energy solutions. Lime Energy's clients include commercial and industrial businesses, building owners, property management companies as well as federal, state and local government agencies through energy service company (ESCO) partners.